

**PRESENTATION MADE AT
STOCKPORT, TRAFFORD AND ROCHDALE (STAR) JOINT
COMMITTEE**

Date: Thursday, 9 August 2018

7. STAR INTRODUCTION / OVERVIEW

To receive a verbal update of the Director of STAR Procurement.

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STAR PROCUREMENT OVERVIEW

Lorraine Cox
Director STAR Procurement
9th August 2018



We are now a four partner organisation



- **Business Plan**
- **Procurement Strategy**
- **Growth Strategy**
(5 STAR measures)

COLLABORATIVE TRANSFORMATION

COLLABORATION

COMMERCIAL

COMMUNITIES

COMPLIANCE

CHAMPIONS

1. PROCUREMENT WORTH

2. STRATEGIC SOURCING

3. SOCIAL VALUE

4. GO LOCAL

5. GROWTH

6. CATEGORY MANAGEMENT

7. TRAINING & DEVELOPMENT

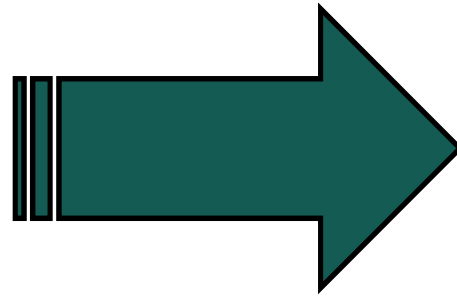
8. DATA

9. ENGAGEMENT

10. LEADERSHIP



- Savings
- Social Value
- E-Procurement
- Collaboration
- Modern Slavery



- Local Markets
- DPS and 'FPS'
- Market Engagement
- Market Management
- Strategic Contract Mgt.
- Innovation
- Health Integration
- Collaborative Growth

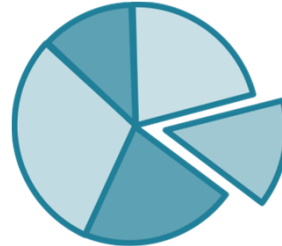
Our Success to Date



£20.2m savings



Detailed spend analysis



10% SV weighting

LOCAL INVESTMENT

Increasing local spend



National Award Winning



Quality Management System



Recruited & retained professional team



Training Plan - 7 studying CIPS

43%

AGMA Activity



Over 900 Twitter followers



New partners in new sectors

Project Simplify



Our website



'Grow Your Own' Policy



96% positive feedback from stakeholders